

From AI Prototype to Production: How Savannah Became a Platform Its Sales Team Can Sell

“

Massive kudos to you and your team. Outstanding.

Tom Chapman - Advisor to the Savannah board



See the impressive results

- › Took an AI recruitment platform from AI-built prototype to production, ready for the scrutiny of enterprise customers
- › Delivered the full feature build inside a transparent estimate, with AI-assisted effort shown against the traditional equivalent and approved before work began
- › Proved the experience at production scale before launch, loading 50,000 anonymised candidates and five million match-score rows and testing that reviewing candidates stays fast at full volume, not just that the backend holds
- › Completed the transition ahead of schedule under a fixed-price statement of work, formally closed with a closure package
- › Independent security firm penetration-tested the delivered platform end to end with zero infrastructure issues and no high or critical findings
- › Moved straight onto base2Services 24/7 managed operations with continuous security assessment through Secure Compass



Zero

Infrastructure issues, no high or critical findings in the independent penetration test



50,000

Candidate records loaded to prove the review experience stays fast at production scale



Early

Transition delivered ahead of schedule under a fixed-price statement of work

A bit about Savannah

Savannah is an AI recruitment platform born inside a specialist recruitment business. AI shortlisting, a mobile-first candidate experience built around video rather than resumes, and a real head start from being built fast with AI-assisted development. The product was capable and the idea proven with customers.

What the founders wanted next was bigger: enterprise customers, investors and scale.

What Savannah needed

Savannah needed engineers who could evaluate what had been built, match it to what the business needed it to become, and close the gap between the two: the requirements their largest prospects would test, performance at real data volumes, an AI layer they owned rather than rented, and a team to design, recommend and build alongside their own.

Their destination was a production platform their sales team could sell with confidence. The plan had to get them there without losing what already worked.

This is first class... massively helpful.

Paul Garrett - Chief Executive Officer, Savannah, on the initial technical review

What base2Services delivered

Evaluate first, engineer only what the evaluation justifies, prove it before it ships. Savannah kept what worked and gained what its biggest prospects demand.

Evaluate first

An architecture review, then a fixed-scope code and IP review, established the ground truth: the platform architecture was solid and worth keeping, while the AI layer relied on third-party services and could be re-engineered without disrupting the rest. That distinction shaped the whole engagement.

Match to requirements

The feature catalogue and an 18-month roadmap were worked through with the leadership team, tested against the customers Savannah wanted to win. Roadmap choices were made with the obligations of their market in view, including walking away from features the EU AI Act prohibits.

Built correctly, and provably

Staged work under a signed statement of work: codebase brought under controlled ownership, CI/CD pipelines stood up, versioning and release discipline introduced, new infrastructure built. The platform was loaded with 50,000 anonymised candidates and five million match-score rows, and the real test was not the backend, which was engineered to hold. It was the experience: could a recruiter load, search and review candidates at that volume and still move quickly? Demo data never answers that, and the prototype had never faced it. The review experience and the AI shortlisting were re-engineered on those measurements until both were fast, stable and repeatable.

Features delivered, not just fixed

The feature catalogue was worked through to completion for launch: candidate and recruiter experience finished across web and mobile, a contextual help system and in-product alerts so the product explains itself, white-labelling scoped for multi-brand growth, and the AI sourcing pipeline redesigned for the roadmap ahead. Each feature demonstrated live in a weekly walkthrough.

Professional to the week

A written progress report every Monday with the hours attached. A live demo of working software every week. Estimates given before work started, AI-assisted effort shown against the traditional equivalent, and held. Formal closure, ahead of schedule.

Shipped proven, kept running

Before go-live, an independent security firm penetration-tested the delivered platform: web application, mobile app, APIs and the AI agent. Zero infrastructure issues, no high or critical findings. Savannah then moved onto base2Services 24/7 managed operations with continuous security assessment through Secure Compass, and the roadmap, voice interfaces next, continuing under a standing engagement structure.



The Cloud Services People

About base2Services

base2Services is a globally recognized leader in Cloud Delivery, Operations and Management, specializing in DevOps, Amazon Web Services (AWS) and cloud-native computing. Since 2005, base2Services has delivered successful cloud deployments to countless customers across a wide variety of industries. Our expertise in cloud technology and implementation allow us to provide our clients' businesses with premium services at the highest standards.

As an AWS Advanced Consulting Partner with certified DevOps and SaaS competency, our team members are skilled in the implementation, management, operations, maintenance and support of leading cloud systems with a focus on providing our clients with security, automation, scalability and recovery features. Our extensive knowledge and experience with cloud applications and their development make deployments an easy and affordable process for our clients. Our methodology, demonstrated results and commitment to data security have made us a trusted partner for our numerous international customers.

base2Services is ISO/IEC 27001:2013 certified for its information security management system (ISMS) for cloud development and operations, and is CPS 234 compliant.



The Cloud Services People

USA

11801 Domain Blvd
3rd Floor
Austin TX 78758
+1 646 586 9485

Australia

Level 1
55 Collins St
Melbourne VIC 3000
1300 713 559

Germany

Potsdamer Platz 10
10785 Berlin
+49 30 2000 5370

base2services.com | info@base2services.com



This document and all its components are protected by copyright. No part may be reproduced, copied or transmitted in any form or by any means without the prior written permission of base2Services Pty Ltd.